



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 41/2026

(*NEW SEASON TEAS ONLY)

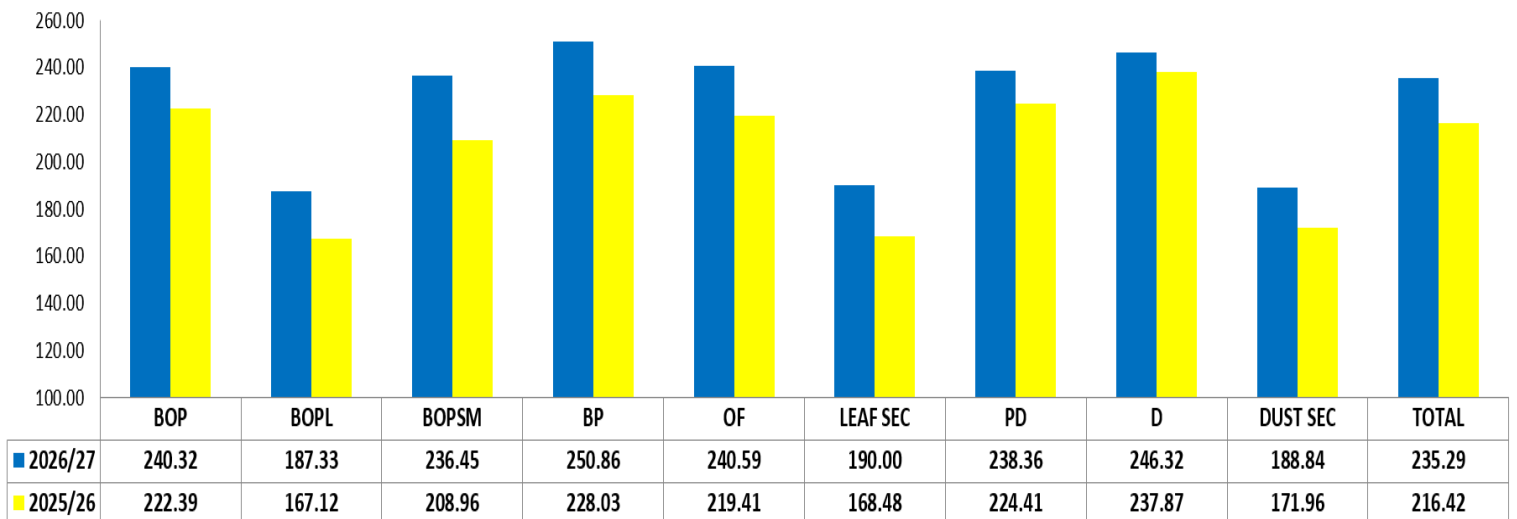
Market Report	
LEAF	DUST
* Market witnessed good demand. * Good and best liquoring sorts sold steady. * Remainder irregular following quality.	* Market witnessed fair demand. * All sorts irregular and easier.

Buying Analysis	
LEAF	DUST
* WI: Operated on liquoring sorts. * Major blenders: Operated. * NI: Operated. * Internals: Fair support. * Exporters: Limited enquiry.	* Major blenders: Operated. * WI: Operated. * Internals: Fair enquiry.

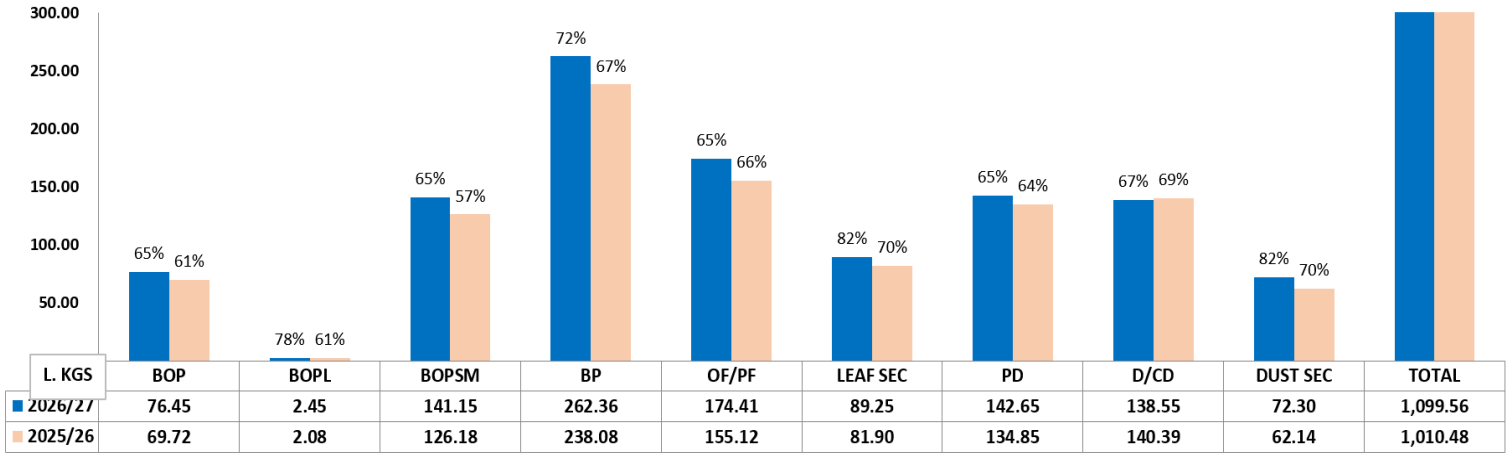
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 41		
	SALE 41	SALE 40	+/-	SALE 41	SALE 39	+/-	SALE 40	SALE 39	+/-	2026/27	2025/26	2024/25
LEAF	209.74	210.55	-0.81	200.73	198.63	2.09	255.77	255.03	0.73	237.16	214.45	258.94
DUST	204.01	206.06	-2.05	202.17	205.32	-3.15	254.63	258.67	-4.04	231.35	220.35	246.71
TOTAL	207.77	209.34	-1.57	201.19	200.84	0.35	255.38	256.32	-0.94	235.29	216.42	254.74

GTAC AUCTION AVERAGES										
SALE		Sale 34	Sale 35	Sale 36	Sale 37	Sale 38	Sale 39	Sale 40	Sale 41	
LEAF	2026/27	220.68	221.51	218.18	215.94	214.14	213.12	210.55	209.74	
	2025/26	193.31	196.73	199.21	196.00	198.49	198.63	0.00	200.73	
DUST	2026/27	223.10	217.97	217.66	216.04	209.14	205.80	206.06	204.01	
	2025/26	202.17	197.89	196.64	196.34	189.63	205.32	0.00	202.17	
TOTAL	2026/27	221.57	220.33	218.01	215.97	212.59	210.81	209.34	207.77	
	2025/26	196.52	197.12	198.34	196.11	195.47	200.84	0.00	201.19	

GTAC Grade Wise Averages Upto Sale 41



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 41



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 41			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	37,38,939	26,60,879	215.65	29%	38,25,547	25,78,396	215.73	33%	7,23,06,969	4,98,63,210	243.56	31%
FANNINGS	13,68,528	9,82,738	214.99	28%	14,06,616	9,28,019	217.87	34%	2,68,29,192	1,74,40,801	240.59	35%
LEAF SEC.	5,55,876	4,72,365	165.56	15%	5,73,797	4,76,218	168.25	17%	86,84,526	73,02,320	185.31	16%
LEAF TOTAL	56,63,343	41,15,982	209.74	27%	58,05,961	39,82,633	210.55	31%	10,78,20,688	7,46,06,331	237.16	31%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	27,19,044	16,58,383	215.79	39%	16,97,765	11,09,826	219.28	35%	4,26,51,590	2,81,20,149	242.28	34%
DUST SEC.	6,99,450	5,07,941	165.53	27%	4,44,331	3,62,333	165.57	18%	87,94,730	72,29,831	188.84	18%
DUST TOTAL	34,18,494	21,66,324	204.01	37%	21,42,096	14,72,160	206.06	31%	5,14,46,320	3,53,49,980	231.35	31%
TOTAL	90,81,837	62,82,306	207.77	31%	79,48,057	54,54,793	209.34	31%	15,92,67,008	10,99,56,311	235.29	31%

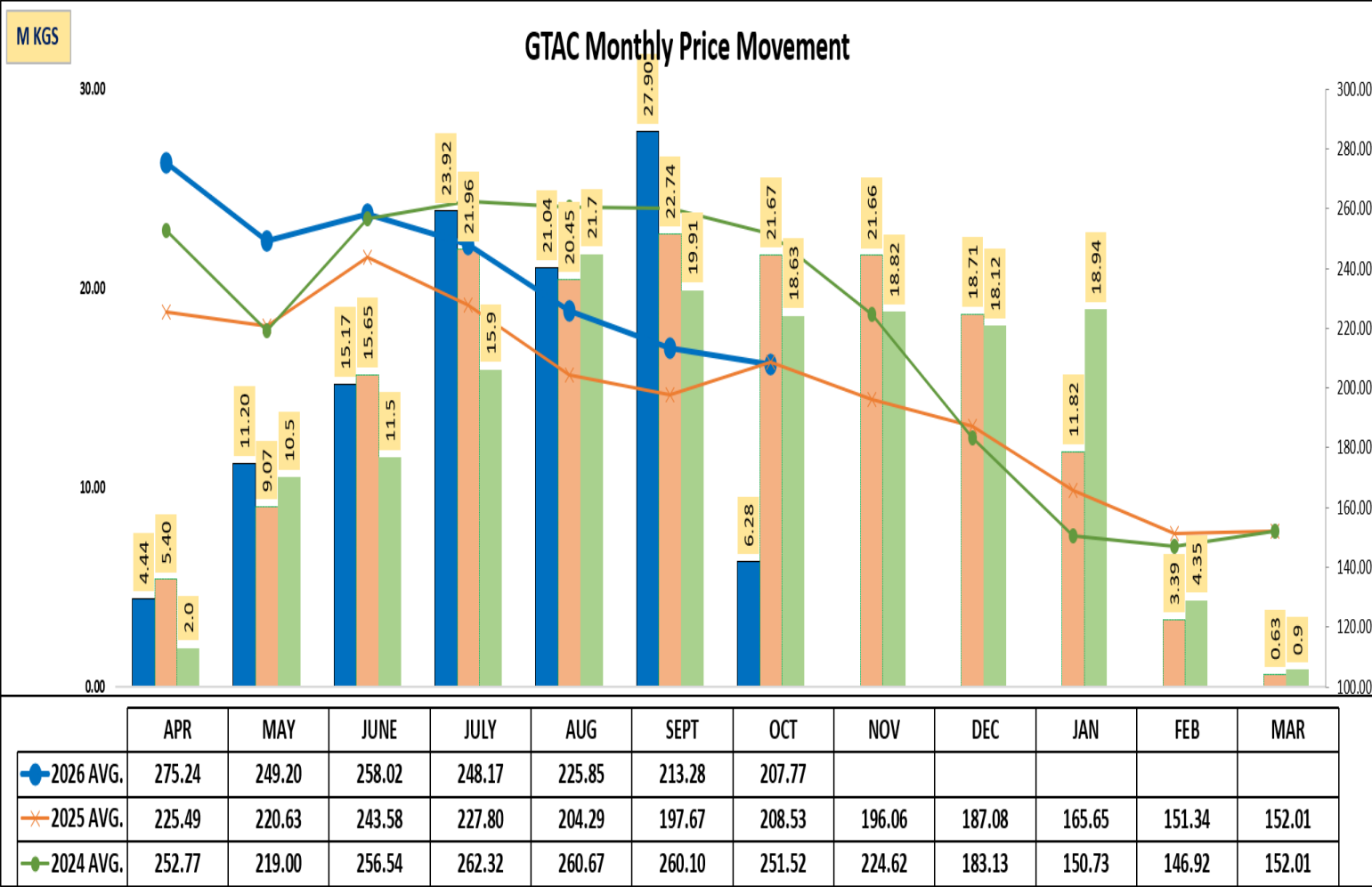
OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 41			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	56,63,343	41,15,982	209.74	27%	58,05,961	39,82,633	210.55	31%	10,78,20,688	7,46,06,331	237.16	31%
2025/26	50,42,384	39,28,978	200.73	22%	51,81,242	37,57,726	198.63	27%	10,46,78,155	6,73,08,630	214.45	36%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	34,18,494	21,66,324	204.01	37%	21,42,096	14,72,160	206.06	20606%	5,14,46,320	3,53,49,980	231.35	31%
2025/26	25,13,122	18,66,804	202.17	26%	27,36,629	18,51,138	205.32	32%	5,02,88,778	3,37,38,953	220.35	33%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	90,81,837	62,82,306	207.77	31%	79,48,057	54,54,793	209.34	31%	15,92,67,008	10,99,56,311	235.29	31%
2025/26	75,55,507	57,95,781	201.19	23%	79,17,871	56,08,864	200.84	29%	15,49,66,933	10,10,47,582	216.42	35%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 41			2026/27		UPTO SALE 41		
	SALE 41	SALE 40	2026/27	2025/26	2024/25	SALE 41	SALE 40	2026/27	2025/26	2024/25
BELOW 150	8	3	3	24	6	12	3	5	20	8
BETWEEN 151.00-200.00	43	33	30	24	15	40	31	29	25	20
BETWEEN 201.00-250.00	29	31	29	21	28	34	30	33	21	27
BETWEEN 251.00-300.00	15	23	21	17	23	11	28	20	18	20
BETWEEN 301.00-350.00	3	9	11	10	17	2	7	10	10	16
BETWEEN 351.00-400.00	2	1	3	2	9	2	0	2	4	7
ABOVE 400.00	0	1	1	1	2	0	0	1	2	2

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
42	1,37,782	25,291	1,63,073	1,12,675	46,462	1,59,137	25,107	-21,171	3,936
44	1,39,970	49,624	1,89,594	1,39,962	53,814	1,93,776	8	-4,190	-4,182
45	1,39,542	50,324	1,89,866	1,42,727	49,397	1,92,124	-3,185	927	-2,258
TOTAL	2,77,752	74,915	3,52,667	2,52,637	1,00,276	3,52,913	25,115	-25,361	-246



* Please note October 2026-27 Price is calculated on SALE 41 Only

GTAC BUYING FOR THE SALE 41											
	LEAF			DUST				TOTAL			
OFFER	56,63,342.9		Kgs	OFFER	34,18,493.9		Kgs	OFFER	90,81,836.8		Kgs
SOLD	41,15,981.0		Kgs	SOLD	21,66,322.0		Kgs	SOLD	62,82,303.0		Kgs
SOLD %	73%			SOLD %	63%			SOLD %	69%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	5,45,934	185.65	13%	TCPL	4,11,208	195.87	19%	TCPL	9,57,142	190.04	15%
HUL	3,78,753	205.95	9%	HUL	3,65,348	224.95	17%	HUL	7,44,101	215.28	12%
W.India	8,01,710	224.51	19%	W.India	5,68,228	220.87	26%	W.India	13,69,938	223.00	22%
WI.Pack	3,54,318	221.52	9%	WI.Pack	28,232	165.20	1%	WI.Pack	3,82,550	217.36	6%
N.India	6,64,755	210.43	16%	N.India	1,09,364	191.03	5%	N.India	7,74,119	207.69	12%
NI.Pack	3,43,282	217.13	8%	NI.Pack	21,490	164.34	1%	NI.Pack	3,64,772	214.02	6%
Packeteers	1,79,746	181.08	4%	Packeteers	75,284	204.06	3%	Packeteers	2,55,030	187.86	4%
C.India	87,596	224.25	2%	C.India	72,759	218.72	3%	C.India	1,60,355	221.74	3%
Exports	1,50,745	204.90	4%	Exports	37,334	188.99	2%	Exports	1,88,079	201.74	3%
Local	2,69,505	210.61	7%	Local	1,40,453	183.51	6%	Local	4,09,958	201.33	7%
S.India	44,533	201.76	1%	S.India	87,299	174.43	4%	S.India	1,31,832	183.66	2%
Others	2,95,104	210.85	7%	Others	2,49,323	181.65	12%	Others	5,44,427	197.48	9%
TOTAL	41,15,981	209.74	100%	TOTAL	21,66,322	204.01	100%	TOTAL	62,82,303	207.77	100%

GTAC ASSAM BATTING ORDER UPTO SALE 41						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	1,06,318	482.40	1	1,02,535	483.99
DECKIAJULI	2	2,58,628	466.82	4	3,02,379	399.03
HATIMARA	3	2,85,173	419.79	3	2,83,739	414.75
HALMARI	4	3,17,793	408.54	2	3,02,485	421.45
SOTAI	5	91,680	405.86	15	36,985	334.47
BANAMALIE	6	1,36,839	368.16	5	1,04,107	373.89
KAMARBUND	7	1,42,583	366.11	8	1,50,801	355.65
GELAKEY	8	2,07,341	359.92	12	1,93,151	342.55
DEOHALL	9	5,08,986	350.02	19	4,75,563	330.63
DOOLAHAT	10	80,170	349.89	6	1,59,683	356.64
DOOMNI	11	6,63,287	349.80	11	5,66,994	344.92
DEHA	12	2,62,020	348.87	17	2,33,241	332.36
GHILLIDARY	13	1,19,670	343.30	14	1,14,726	338.23
LOHPOHIA	14	1,10,280	343.20	16	86,100	333.83
BONPITHA	15	52,445	340.30		22,995	302.77
KEYHUNG	16	55,607	338.39	10	83,274	345.63
HUNWAL	17	40,330	338.15	7	73,202	355.95
DEKORAI	18	1,04,734	333.14	25	52,095	318.94
CHARAIDEOPREMIUM	19	1,64,404	332.44	24	2,15,067	319.19
BOCHAPATHAR	20	63,060	331.71	34	72,600	315.89
DIROK	21	1,07,566	329.45	41	59,435	304.00
KHONA	22	1,54,459	325.97	21	2,07,493	328.00
DUFLATING	23	1,16,769	324.98	13	1,47,813	340.88
HIRAJULI	24	91,386	322.58	9	1,02,736	348.46
BETTYBARI	25	5,41,176	320.91	28	5,82,624	317.28

* Above 30 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 41						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	2,68,369	493.57	1	2,30,215	489.99
DECKIAJULI	2	2,58,628	466.82	6	3,02,379	399.03
GATOONGA	3	2,82,468	459.27	2	2,30,281	443.17
MOKRUNG	4	1,34,920	426.30	5	1,15,178	408.44
HATIMARA	5	2,85,173	419.79	4	2,83,739	414.75
HALMARI	6	4,35,245	417.06	3	4,92,779	418.90
SOTAI	7	91,680	405.86	22	36,985	334.47
BEHUBOR	8	41,696	399.48	7	52,912	397.24
SALKATHONI	9	2,26,009	381.93	8	2,65,631	380.32
BANAMALIE	10	1,36,839	368.16	9	1,04,107	373.89
KAMARBUND	11	1,42,583	366.11	13	1,50,801	355.65
GELAKEY	12	2,07,341	359.92	19	1,93,151	342.55
DOOMURDULLUNG	13	2,95,011	359.67	14	3,07,634	353.02
GHILLIDARY	14	1,39,127	357.40	21	1,18,470	339.42
HAJUA	15	2,67,473	357.06	16	2,63,176	348.09
DOOLAHAT	16	2,89,398	351.10	10	3,44,694	370.93
DEOHALL	17	5,08,986	350.02	25	4,75,563	330.63
DOOMNI	18	6,63,287	349.80	17	5,72,932	344.67
DEHA	19	2,62,020	348.87	24	2,33,241	332.36
BORJAN	20	2,27,024	347.02	11	2,90,669	362.39
LOHPOHIA	21	1,10,280	343.20	23	86,100	333.83
KHARIKATIA	22	3,60,631	341.15	12	2,98,823	358.81
BONPITHA	23	52,445	340.30		22,995	302.77
JAMIRAH	24	89,871	340.30	27	94,838	328.00
KOOMTAI(B)	25	13,33,933	335.97	20	9,70,744	342.12

* Above 25 K

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